

# INTERIM FINANCIAL RESULTS

## FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2020

### INTRODUCTION

PBT Group provides data and analytics solutions and services that capitalise on data-driven insights, to make well-timed, intuitive business decisions that consistently position our clients ahead of the curve.

PBT Group takes ownership of clients' challenges – transforming their data into tangible assets that greatly assist in streamlining operations as well as their predictive and analytical capabilities.

Technological integration is a key enabler in providing clients with custom-made solutions or services in support of their organisational objectives. As a technology agnostic data specialist organisation, PBT Group is best positioned to optimise clients' operations without allowing product or technology to limit their options.

Solid organic revenue growth as a result of continued demand for our services

Excellent cash conversion of earnings mainly due to improved working capital management

No long-term interest-bearing borrowings

PBT Group's investment in Zuuse Limited revalued to R103.2 million (2019: R36.8 million)

Interim distribution of 16 cents per share (2019: 12 cents per share)

### Key financial results

		For the six months ended 30 September		Percentage change
		2020	2019	%
Revenue	(Rand)	389 306 577	320 645 996	21.4
Operating profit	(Rand)	40 964 849	33 369 566	22.8
Net profit before tax	(Rand)	41 059 837	33 823 004	21.4
Net profit	(Rand)	29 788 693	24 229 610	22.9
Profit attributable to owners of the parent	(Rand)	18 843 446	16 174 905	16.5
EBITDA	(Rand)	45 092 174	36 942 989	22.1
Cash generated from operations	(Rand)	58 459 740	40 114 683	45.7
Earnings per share	(cents)	21.18	16.37	29.4
Diluted headline earnings per share	(cents)	21.20	16.39	29.3
Net asset value per share	(cents)	3.42	2.59	32.0
Distribution per share	(cents)	16.00	12.00	33.3

### INTERIM DISTRIBUTION DECLARATION

The Company's distribution policy is to consider an interim and a final distribution in respect of each financial year. At its discretion, the Board of Directors may consider a special dividend, where appropriate. Depending on the need to retain funds for expansion or operating purposes, the Board of Directors may also elect not to pay dividends.

On Monday, 23 November 2020, the Board of Directors resolved to declare an interim distribution of 16 cents per PBT ordinary share for the six months ended 30 September 2020. The total distribution will equate to R15 865 143. Each shareholder will be able to elect to receive the distribution as either a dividend as defined by the Income Tax Act, Act 58 of 1962 or as a capital reduction distribution in respect of all or a part of their PBT shareholding. If no election is made the default option will be that a dividend will be paid to such shareholders. A Form of Election (for use by certificated shareholders) is included in the Interim Results booklet, containing details of the distribution, which was published on Friday, 27 November 2020. The Form of Election is also available for download on the Company's website: <https://www.pbtgroup.co.za/investor-relations/>.

The implications of the elections above are as follows:

- A gross dividend of 16 cents per PBT ordinary share from income reserves will be subject to dividend withholding tax at a rate of 20%. Consequently, a net final dividend of 12.8 cents per share will be distributed to those shareholders who are not exempt from paying dividend tax. In terms of dividend tax legislation, the dividend tax amount due will be withheld and paid over to the South African Revenue Service by a nominee company, stockbroker or Central Securities Depository Participant (CSDP) (collectively the "regulated intermediary") on behalf of the shareholders. However, all shareholders choosing this option should declare their status to their regulated intermediary, as they may qualify for a reduced dividend tax rate or exemption.
- A capital reduction distribution of 16 cents per PBT ordinary share is not subject to dividend withholding tax as the distribution is paid out of capital reserves. As the distribution will be regarded as a return of capital and may therefore have potential capital gains tax consequences, shareholders are advised to consult their tax advisers regarding the impact of the distribution.

As at the date of declaration of the distribution there were 99 157 141 PBT ordinary shares in issue. The company's income tax reference number is 9725148713.

In compliance with the Companies Act the Directors confirm and have resolved that the Company will satisfy the solvency and liquidity test immediately after the payment of the distribution.

In accordance with the provisions of Strate Proprietary Limited, the electronic settlement and custody system used by the JSE Limited, the relevant dates for the distribution are as follows:

Election period opens	Friday, 27 November 2020
Last day to trade "cum distribution"	Monday, 14 December 2020
First trading day "ex distribution"	Tuesday, 15 December 2020
Record date	Friday, 18 December 2020
Dividend/election period closes by 12:00 on	Friday, 18 December 2020
Payment date	Monday, 21 December 2020

No share certificates may be dematerialised or rematerialised between Tuesday, 15 December 2020 and Friday, 18 December 2020, both days inclusive. Only the shareholders recorded in the Company's share register as at record date are entitled to receive the distribution declared.

Payments for certificated shareholders will be transferred electronically to their bank accounts on payment date. Shareholders who hold dematerialised shares will have their accounts at their central securities depository participant or broker credited on Monday, 21 December 2020.

By order of the Board

**Tony Taylor**  
Non-Executive Chairman

**Elizna Read**  
Chief Executive Officer

Cape Town  
27 November 2020

#### PBT GROUP LIMITED

(Incorporated in the Republic of South Africa)  
(Registration number: 1936/008278/06)  
JSE share code: PBG  
ISIN: ZAE000256319

#### Registered office

PBT House  
2 Mews Close  
Waterford Mews  
Century City, 7441

#### Sponsor

Sasfin Capital (a member of the Sasfin Group)  
29 Scott Street, Waverley  
Johannesburg, 2090

This short-form announcement is the responsibility of the Directors of the Company. These are extracts from the Unaudited Condensed Consolidated Interim Results for the six months ended 30 September 2020 and is therefore a summary of the information and does not contain full or complete details of the financial results.

Any investment decision by investors and/or shareholders should be based on consideration of the full Unaudited Condensed Consolidated Interim Results announcement as a whole. Shareholders are encouraged to review the full announcement which is available on the following websites:

Unaudited Condensed Consolidated Interim Results:

Company's website:  
<https://www.pbtgroup.co.za/investor-relations/>

JSE website:  
<https://senspdf.jse.co.za/documents/2020/JSE/ISSE/PBGE/PBG0920.pdf>

Electronic copies of these documents can also be requested from the Company Secretary at no charge via e-mail at the following address:  
anastassia.sousa@pbtgroup.co.za.